

# SHORE & COUNTRY

PROPERTIES

## 2006 INVENTORY ANALYSIS

| Friday's<br>Date | SINGLE FAMILY  |                |             | CONDOMINIUM    |                |             | MULTI-FAMILY   |                |             | LAND           |                |             | TOTAL LISTINGS |                |             |
|------------------|----------------|----------------|-------------|----------------|----------------|-------------|----------------|----------------|-------------|----------------|----------------|-------------|----------------|----------------|-------------|
|                  | 2005<br>Totals | 2006<br>Totals | %<br>Change | 2005<br>Totals | 2006<br>Totals | %<br>Change | 2005<br>Totals | 2006<br>Totals | %<br>Change | 2005<br>Totals | 2006<br>Totals | %<br>Change | 2005<br>Totals | 2006<br>Totals | %<br>Change |
| 1/6/06           | 274            | 354            | 29%         | 100            | 90             | -10%        | 22             | 34             | 55%         | 47             | 50             | 6%          | 443            | 528            | 19%         |
| 1/13/06          | 278            | 376            | 35%         | 94             | 93             | -1%         | 17             | 34             | 100%        | 47             | 52             | 11%         | 436            | 555            | 27%         |
| 1/20/06          | 298            | 382            | 28%         | 106            | 95             | -10%        | 19             | 34             | 79%         | 51             | 52             | 2%          | 474            | 563            | 19%         |
| 1/27/06          | 298            | 399            | 34%         | 107            | 93             | -13%        | 21             | 36             | 71%         | 51             | 50             | -2%         | 477            | 578            | 21%         |
| 2/3/06           | 308            | 411            | 33%         | 98             | 98             | 0%          | 19             | 34             | 79%         | 47             | 54             | 15%         | 472            | 597            | 26%         |
| 2/10/06          | 333            | 426            | 28%         | 100            | 90             | -10%        | 19             | 36             | 89%         | 50             | 53             | 6%          | 502            | 605            | 21%         |
| 2/17/06          | 342            | 430            | 26%         | 106            | 94             | -11%        | 21             | 35             | 67%         | 55             | 53             | -4%         | 524            | 612            | 17%         |
| 2/24/06          | 336            | 429            | 28%         | 106            | 100            | -6%         | 26             | 37             | 42%         | 57             | 55             | -4%         | 525            | 621            | 18%         |
| 3/3/06           | 347            | 447            | 29%         | 100            | 106            | 6%          | 25             | 36             | 44%         | 60             | 55             | -8%         | 532            | 644            | 21%         |
| 3/10/06          | 346            | 436            | 26%         | 105            | 110            | 5%          | 27             | 40             | 48%         | 57             | 57             | 0%          | 535            | 643            | 20%         |
| 3/17/06          | 353            | 429            | 22%         | 111            | 119            | 7%          | 29             | 39             | 34%         | 56             | 59             | 5%          | 549            | 646            | 18%         |
| 3/24/06          | 369            | 432            | 17%         | 106            | 129            | 22%         | 32             | 41             | 28%         | 56             | 57             | 2%          | 563            | 659            | 17%         |
| 3/31/06          | 370            | 443            | 20%         | 100            | 130            | 30%         | 35             | 40             | 14%         | 58             | 58             | 0%          | 563            | 671            | 19%         |
| 4/7/06           | 383            | 463            | 21%         | 99             | 132            | 33%         | 35             | 39             | 11%         | 59             | 61             | 3%          | 576            | 695            | 21%         |
| 4/14/06          | 408            | 467            | 14%         | 112            | 131            | 17%         | 33             | 40             | 21%         | 58             | 63             | 9%          | 611            | 701            | 15%         |
| 4/21/06          | 422            | 477            | 13%         | 110            | 132            | 20%         | 34             | 42             | 24%         | 59             | 64             | 8%          | 625            | 715            | 14%         |
| 4/28/06          | 441            | 497            | 13%         | 101            | 134            | 33%         | 35             | 43             | 23%         | 58             | 66             | 14%         | 635            | 740            | 17%         |
| 5/5/06           | 438            | 515            | 18%         | 97             | 136            | 40%         | 29             | 46             | 59%         | 57             | 68             | 19%         | 621            | 765            | 23%         |
| 5/12/06          | 445            | 531            | 19%         | 95             | 135            | 42%         | 27             | 44             | 63%         | 58             | 72             | 24%         | 625            | 782            | 25%         |
| 5/19/06          | 460            | 525            | 14%         | 96             | 148            | 54%         | 27             | 43             | 59%         | 60             | 75             | 25%         | 643            | 791            | 23%         |
| 5/26/06          | 459            | 531            | 16%         | 100            | 151            | 51%         | 25             | 43             | 72%         | 60             | 77             | 28%         | 644            | 802            | 25%         |
| 6/2/06           | 468            | 532            | 14%         | 91             | 157            | 73%         | 28             | 42             | 50%         | 59             | 76             | 29%         | 646            | 807            | 25%         |
| 6/9/06           | 473            | 536            | 13%         | 96             | 165            | 72%         | 31             | 44             | 42%         | 58             | 81             | 40%         | 658            | 826            | 26%         |
| 6/16/06          | 487            | 534            | 10%         | 86             | 163            | 90%         | 30             | 43             | 43%         | 60             | 84             | 40%         | 663            | 824            | 24%         |
| 6/23/06          | 488            | 533            | 9%          | 90             | 160            | 78%         | 31             | 47             | 52%         | 64             | 84             | 31%         | 673            | 824            | 22%         |
| 6/30/06          | 473            | 531            | 12%         | 97             | 162            | 67%         | 30             | 47             | 57%         | 60             | 88             | 47%         | 660            | 828            | 25%         |
| 7/7/06           | 457            | 529            | 16%         | 93             | 162            | 74%         | 29             | 49             | 69%         | 59             | 86             | 46%         | 638            | 826            | 29%         |
| 7/14/06          | 457            | 528            | 16%         | 90             | 163            | 81%         | 30             | 47             | 57%         | 58             | 83             | 43%         | 635            | 821            | 29%         |
| 7/21/06          | 444            | 527            | 19%         | 89             | 161            | 81%         | 29             | 46             | 59%         | 54             | 81             | 50%         | 616            | 815            | 32%         |
| 7/28/06          | 441            | 526            | 19%         | 87             | 165            | 90%         | 33             | 46             | 39%         | 55             | 81             | 47%         | 616            | 818            | 33%         |
| 8/4/06           | 429            | 508            | 18%         | 82             | 160            | 95%         | 31             | 48             | 55%         | 56             | 76             | 36%         | 598            | 792            | 32%         |
| 8/11/06          | 431            | 509            | 18%         | 84             | 162            | 93%         | 31             | 52             | 68%         | 58             | 73             | 26%         | 604            | 796            | 32%         |
| 8/18/06          | 411            | 516            | 26%         | 85             | 159            | 87%         | 31             | 53             | 71%         | 57             | 74             | 30%         | 584            | 802            | 37%         |
| 8/25/06          | 408            | 506            | 24%         | 80             | 159            | 99%         | 30             | 55             | 83%         | 58             | 71             | 22%         | 576            | 791            | 37%         |
| 9/1/06           | 405            | 497            | 23%         | 84             | 149            | 77%         | 27             | 57             | 111%        | 57             | 68             | 19%         | 573            | 771            | 35%         |
| 9/8/06           | 417            | 512            | 23%         | 87             | 155            | 78%         | 28             | 55             | 96%         | 61             | 66             | 8%          | 593            | 788            | 33%         |
| 9/15/06          | 451            | 544            | 21%         | 101            | 166            | 64%         | 27             | 59             | 119%        | 61             | 69             | 13%         | 640            | 838            | 31%         |
| 9/22/06          | 457            | 562            | 23%         | 102            | 170            | 67%         | 29             | 61             | 110%        | 65             | 69             | 6%          | 653            | 862            | 32%         |
| 9/29/06          | 464            | 563            | 21%         | 103            | 174            | 69%         | 30             | 59             | 97%         | 64             | 71             | 11%         | 661            | 867            | 31%         |
| 10/6/06          | 464            | 560            | 21%         | 105            | 176            | 68%         | 29             | 56             | 93%         | 63             | 70             | 11%         | 661            | 862            | 30%         |
| 10/13/06         | 467            | 564            | 21%         | 108            | 176            | 63%         | 28             | 58             | 107%        | 64             | 72             | 13%         | 667            | 870            | 30%         |
| 10/20/06         | 481            | 559            | 16%         | 105            | 178            | 70%         | 26             | 56             | 115%        | 64             | 73             | 14%         | 676            | 866            | 28%         |
| 10/27/06         | 488            | 555            | 14%         | 115            | 179            | 56%         | 25             | 52             | 108%        | 68             | 78             | 15%         | 696            | 864            | 24%         |
| 11/3/06          | 471            | 548            | 16%         | 112            | 178            | 59%         | 22             | 48             | 118%        | 66             | 76             | 15%         | 671            | 850            | 27%         |
| 11/10/06         | 468            | 543            | 16%         | 110            | 182            | 65%         | 25             | 49             | 96%         | 61             | 75             | 23%         | 664            | 849            | 28%         |
| 11/17/06         | 454            | 529            | 17%         | 112            | 181            | 62%         | 26             | 45             | 73%         | 62             | 71             | 15%         | 654            | 826            | 26%         |
| 11/24/06         | 432            | 512            | 19%         | 109            | 177            | 62%         | 27             | 46             | 70%         | 61             | 69             | 13%         | 629            | 804            | 28%         |
| 12/1/06          | 407            | 491            | 21%         | 99             | 180            | 82%         | 30             | 45             | 50%         | 69             | 72             | 4%          | 605            | 788            | 30%         |
| 12/8/06          | 393            | 462            | 18%         | 101            | 176            | 74%         | 34             | 39             | 15%         | 57             | 66             | 16%         | 585            | 743            | 27%         |
| 12/15/06         | 379            | 454            | 20%         | 98             | 174            | 78%         | 33             | 38             | 15%         | 58             | 64             | 10%         | 568            | 730            | 29%         |
| 12/22/06         | 359            | 429            | 19%         | 94             | 170            | 81%         | 34             | 37             | 9%          | 56             | 63             | 13%         | 543            | 699            | 29%         |
| 12/29/06         | 356            | 420            | 18%         | 93             | 170            | 83%         | 35             | 36             | 3%          | 55             | 61             | 11%         | 539            | 687            | 27%         |

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