

SHORE & COUNTRY

PROPERTIES

INVENTORY ANALYSIS SUMMARY OF THE GREENWICH REAL ESTATE MARKET

SINGLE FAMILY PRICE RANGE	JANUARY - DECEMBER 2011												PRIOR YEARLY AVERAGES						
	(Inventory as of the 1st of each month.)												2011	2010	2009	2008	2007	2006	2005
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	
\$0 - \$500,000	10	10	8	7	9	12	10	10	11	9	13	14	10	6	5	4	0	0	0
\$500,000-\$600,000	11	12	10	8	8	9	9	9	11	11	16	12	11	11	9	7	7	1	3
\$600,000-\$700,000	17	18	21	19	21	20	19	16	18	18	16	15	18	19	18	15	9	4	9
\$700,000-\$800,000	19	16	14	19	19	19	21	24	25	25	23	19	20	19	24	22	23	14	11
\$800,000-\$900,000	19	21	21	19	22	27	19	20	14	14	16	14	19	19	23	16	17	10	12
\$900,000-\$1,000,000	13	15	18	14	14	15	18	19	18	20	15	14	16	24	23	14	17	14	12
\$1,000,000-\$1,500,000	53	48	48	55	65	65	62	66	69	69	68	59	61	69	77	70	55	56	36
\$1,500,000-\$2,000,000	69	65	70	73	75	68	70	66	65	77	74	65	70	85	83	60	63	55	45
\$2,000,000-\$3,000,000	89	85	83	91	95	110	98	90	89	96	85	82	91	114	118	98	89	97	73
\$3,000,000-\$5,000,000	69	76	79	88	112	121	118	110	105	98	101	92	97	106	130	109	102	104	90
\$5,000,000-\$10,000,000	87	92	93	91	94	91	90	95	87	101	106	100	94	103	106	98	86	81	83
over \$10,000,000	46	45	47	50	54	52	53	56	52	55	54	51	51	42	42	48	44	34	30
TOTAL # OF UNITS	502	503	512	534	588	609	587	581	564	593	587	537	558	617	659	561	510	470	404
CONDOMINIUMS																			
PRICE RANGE	JANUARY - DECEMBER 2011												PRIOR YEARLY AVERAGES						
	(Inventory as of the 1st of each month.)												2011	2010	2009	2008	2007	2006	2005
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	
\$0-\$300,000	4	3	3	4	3	3	2	1	2	2	3	3	3	6	4	1	1	0	1
\$300,000-\$500,000	22	21	22	22	20	18	15	22	17	18	16	17	19	26	22	19	19	18	16
\$500,000-\$750,000	23	31	34	38	50	53	52	36	33	42	44	36	39	40	44	43	41	36	24
\$750,000-\$1,000,000	18	21	23	22	24	22	22	24	21	20	19	27	22	25	40	38	29	33	19
above \$1,000,000	54	56	53	58	50	48	53	47	41	43	49	50	50	55	77	85	89	57	38
TOTAL # OF UNITS	121	132	135	144	147	144	144	130	114	125	131	133	133	152	186	186	179	144	98
LAND																			
PRICE RANGE	JANUARY - DECEMBER 2011												PRIOR YEARLY AVERAGES						
	(Inventory as of the 1st of each month.)												2011	2010	2009	2008	2007	2006	2005
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	Yrly Avg.	
\$0-\$300,000	0	1	1	1	1	1	1	1	1	1	2	1	1	1	1	0	0	0	
\$300,000-\$500,000	4	5	3	3	3	3	4	5	5	3	3	4	5	6	4	0	1	0	
\$500,000-\$750,000	13	11	10	9	11	12	12	11	12	10	12	10	11	9	8	7	3	2	3
\$750,000-\$1,000,000	9	8	10	8	6	6	7	8	7	7	9	9	8	12	16	12	8	6	3
\$1,000,000-\$2,000,000	23	23	28	28	29	31	30	29	31	32	34	31	29	25	27	28	20	21	14
above \$2,000,000	23	28	31	29	36	40	41	41	36	35	36	37	34	33	42	36	27	37	37
TOTAL # OF UNITS	72	76	83	78	86	93	94	94	92	90	95	92	87	84	101	88	59	67	57

Source: Greenwich Multiple Listing Service

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